

Joseph M. Damond



As Executive Vice President for International Affairs at the Biotechnology Industry Organization (BIO), Mr. **Damond** is responsible for developing and implementing the industry association's program of international advocacy and outreach, including the areas of trade policy and foreign government relations. He also serves as the Executive Director of the International Council of Biotech Associations, formed in 2014.

Prior to taking his position at BIO, Mr. Damond was Vice President for International Government Relations in Pfizer's Washington Office from 2006-2011. In that capacity he was responsible for managing and coordinating Pfizer's international trade and commercial issues with the Administration, Congress and foreign governments.

Prior to his appointment at Pfizer in 2006, Mr. Damond was with the Pharmaceutical Research and Manufacturers of America (PhRMA) for five years. As PhRMA's Deputy Vice President for International Affairs, he was responsible for managing PhRMA's programs with respect to market access, regulatory and intellectual property barriers that affect the research-based pharmaceutical industry, as well as managing PhRMA's Asia and Japan programs.

Before coming to PhRMA, Mr. Damond spent 12 years as a trade negotiator at the Office of the United States Trade Representative, where his last assignment, from 1999-2001, was as Deputy Assistant U.S. Trade Representative for Asia and Pacific/APEC Affairs. During this time, he was also chief negotiator of the historic U.S.-Vietnam Bilateral Trade agreement, completed in July 2000. Prior to his time at USTR, Mr. Damond also spent four years at the U.S. Commerce Department, working on bilateral and multilateral trade negotiations.

Mr. Damond received his Master's degree from Princeton University's Woodrow Wilson School of Public and International Affairs in 1985, and his undergraduate degree magna cum laude from Georgetown University, School of Foreign Service, in 1983.