### Value of Data and Online Platforms

Wendy Li



World Trade Organization Webinars on

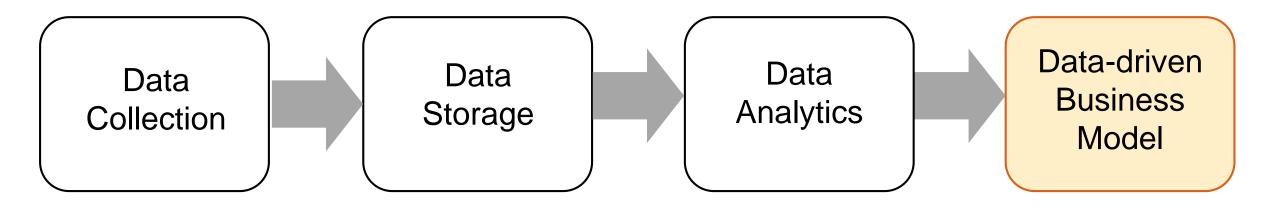
Trade and Cross-Border Data Flows

Date: September 9, 2020

The views expressed are those of the author and do not necessarily reflect those of the U.S. Bureau of Economic Analysis.



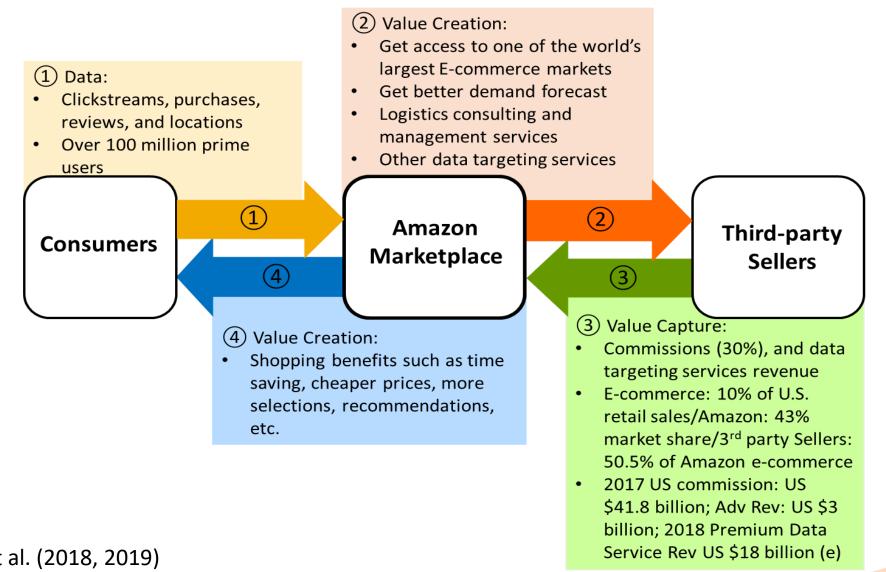
#### **Value-added activities**



Source: Li et al. (2018, 2019)

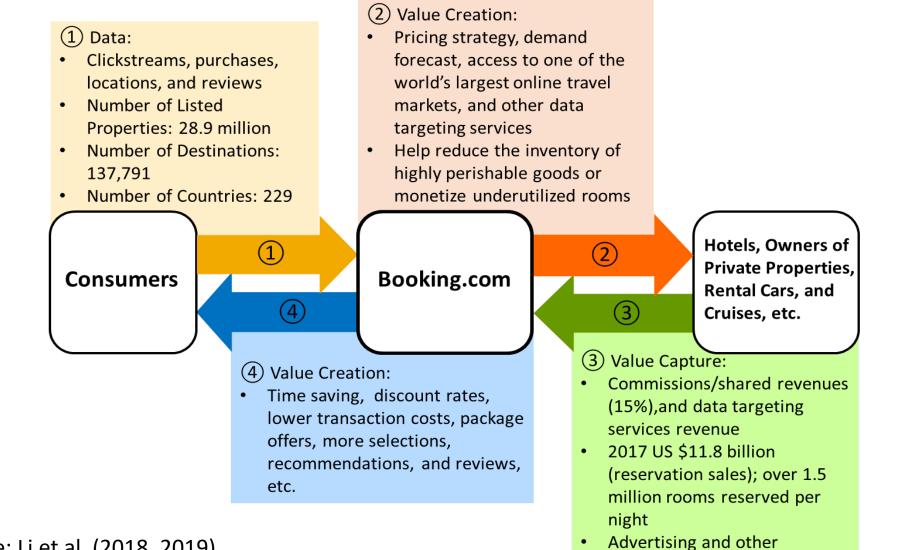
## **E-commerce Platform**





# **Online Sharing Platform**



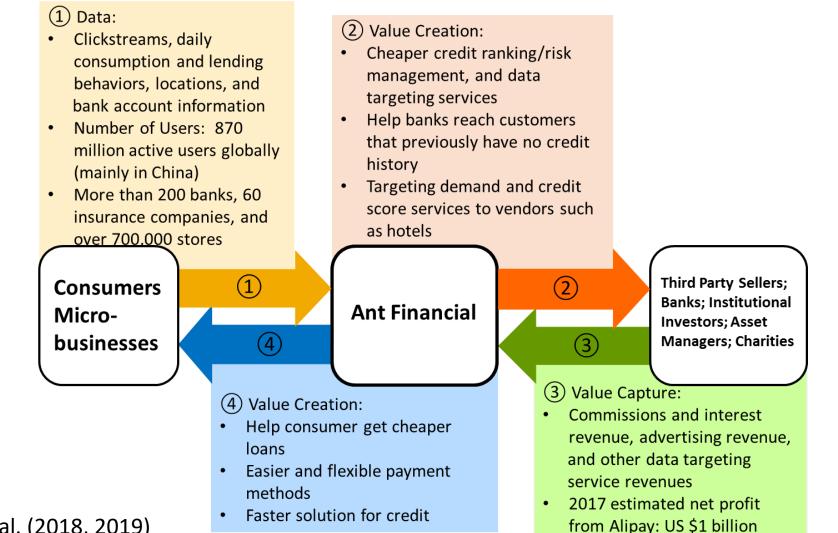


revenues < 7% of total sales

Source: Li et al. (2018, 2019)

# **Fintech Platform**





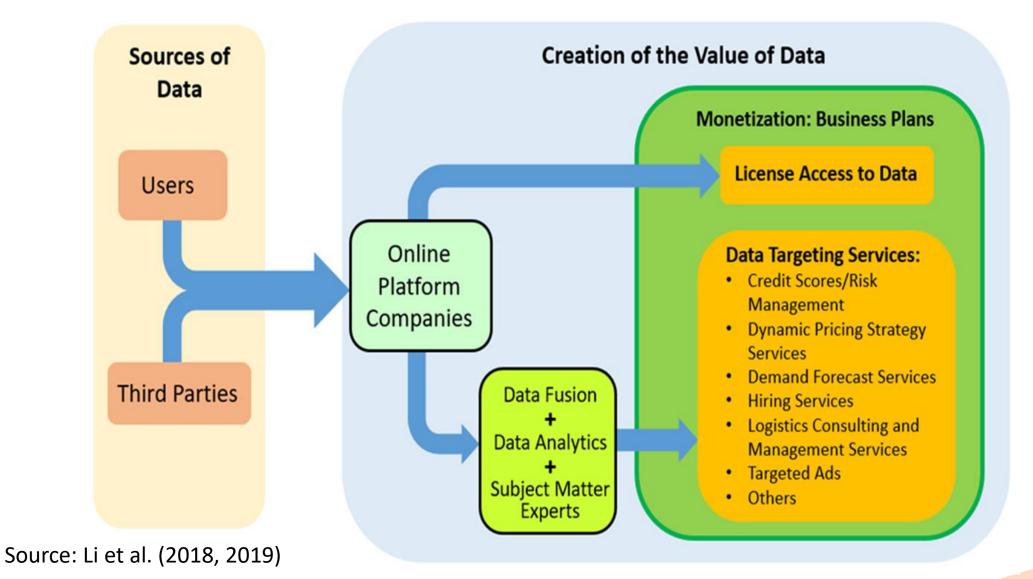
Source: Li et al. (2018, 2019)

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(54.3% market share in China)

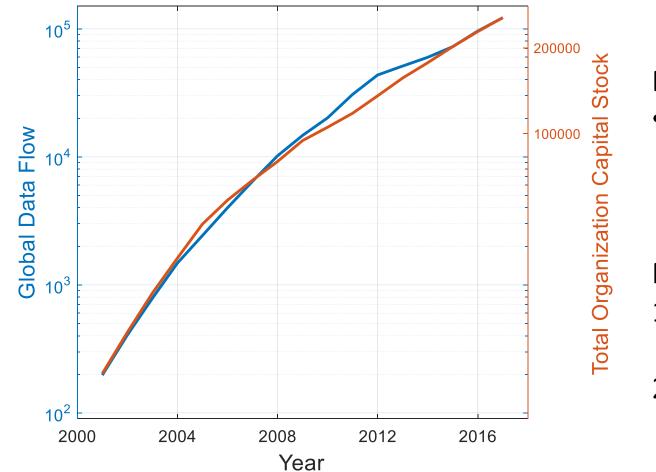
# The Creation of the Value of Data





### **BigTech's Business Models vs. Global Data Flow: Highly Correlated!**





Data:

- Selling, general and administrative (SG&A) expenditures [Eisfeldt and Papanikolaou, 2013]
  Methodologies:
- 1. Forward looking profit model for depreciation [Li and Hall, 2020]
- 2. Stock of Data-driven Business Model [Hall, 1993]

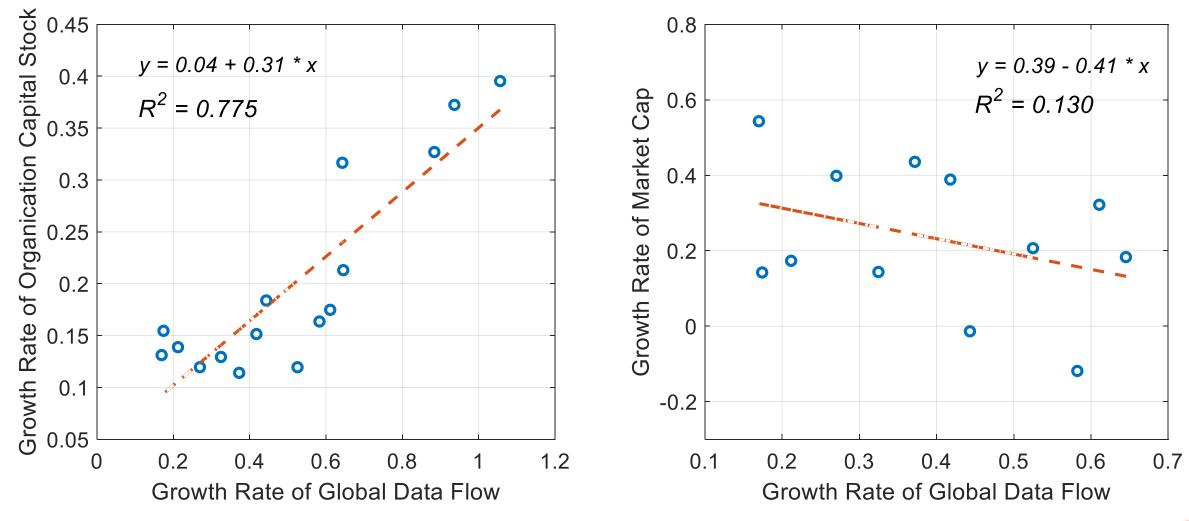
Source: Li et al. (2020)

Note: Big Tech companies include Microsoft, Amazon, Apple, Google, Facebook, Alibaba, and Tencent.

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#### **BigTech's Business Models vs. Global Data Flow: Growth Rates**





Source: Li et al. (2020)

Note: Big Tech companies include Microsoft, Amazon, Apple, Google, Facebook, Alibaba, and Tencent.