Value of Data and Online Platforms

Wendy Li



World Trade Organization Webinars on

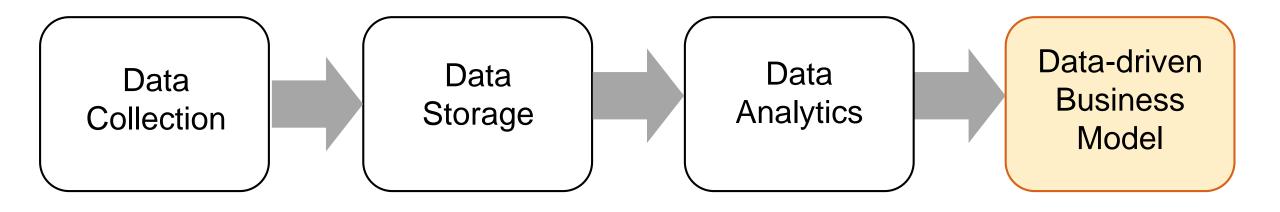
Trade and Cross-Border Data Flows

Date: September 9, 2020

The views expressed are those of the author and do not necessarily reflect those of the U.S. Bureau of Economic Analysis.



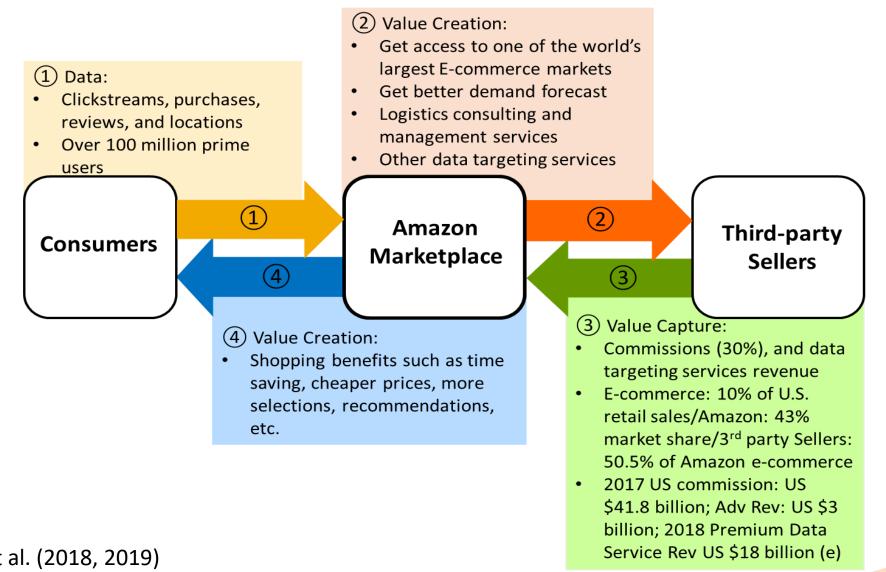
Value-added activities



Source: Li et al. (2018, 2019)

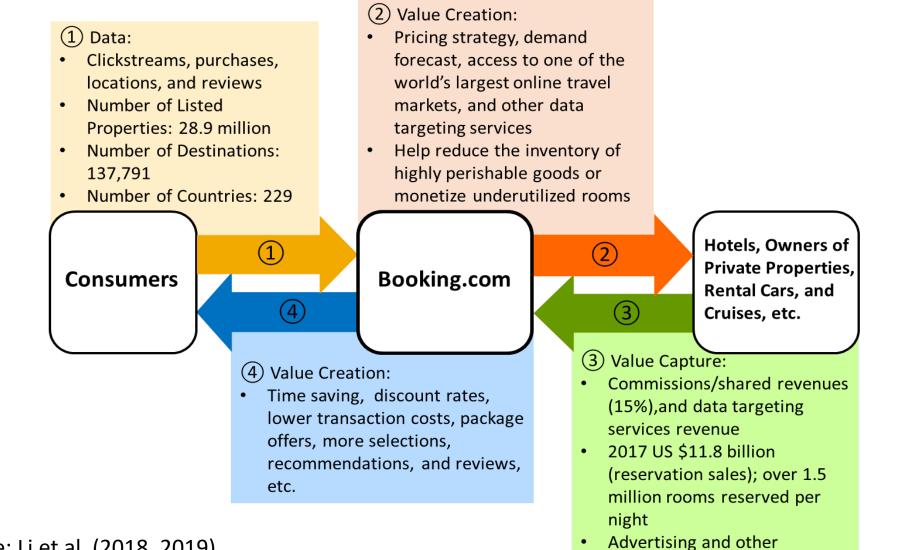
E-commerce Platform





Online Sharing Platform



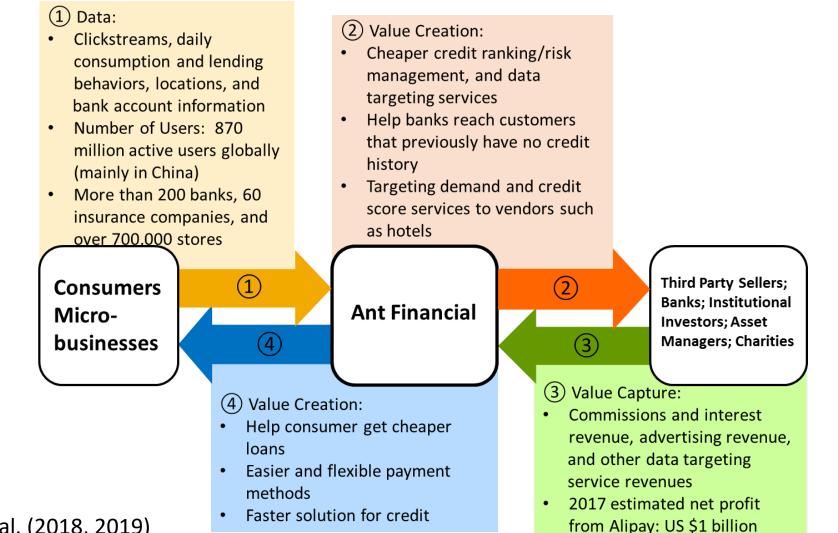


revenues < 7% of total sales

Source: Li et al. (2018, 2019)

Fintech Platform





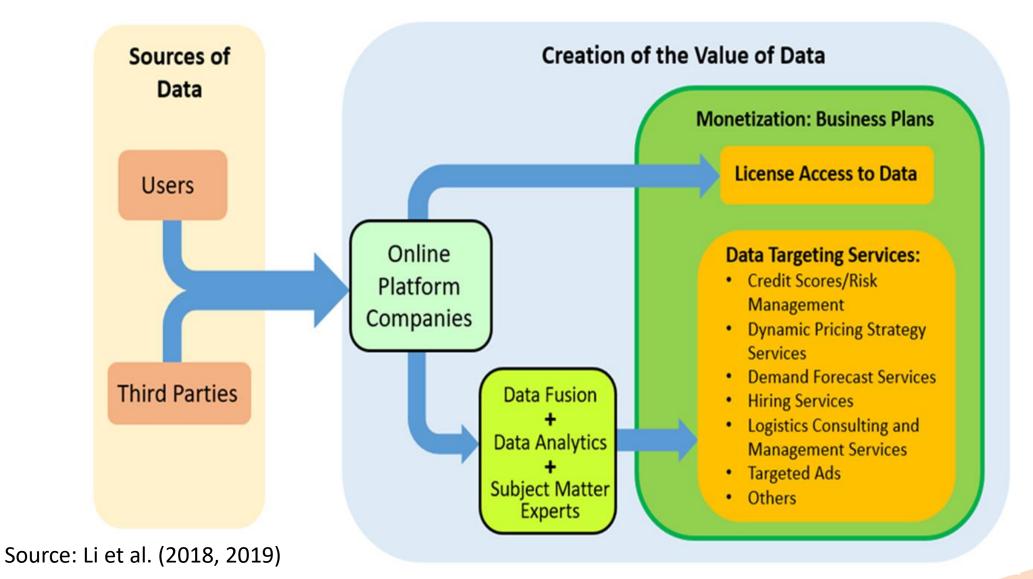
Source: Li et al. (2018, 2019)

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(54.3% market share in China)

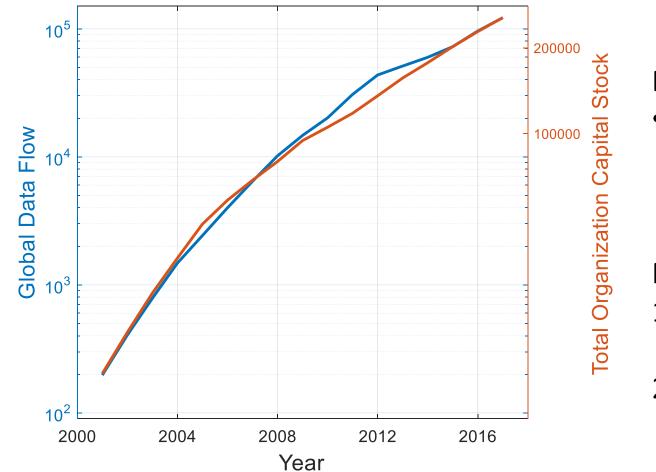
The Creation of the Value of Data





BigTech's Business Models vs. Global Data Flow: Highly Correlated!





Data:

- Selling, general and administrative (SG&A) expenditures [Eisfeldt and Papanikolaou, 2013]
 Methodologies:
- 1. Forward looking profit model for depreciation [Li and Hall, 2020]
- 2. Stock of Data-driven Business Model [Hall, 1993]

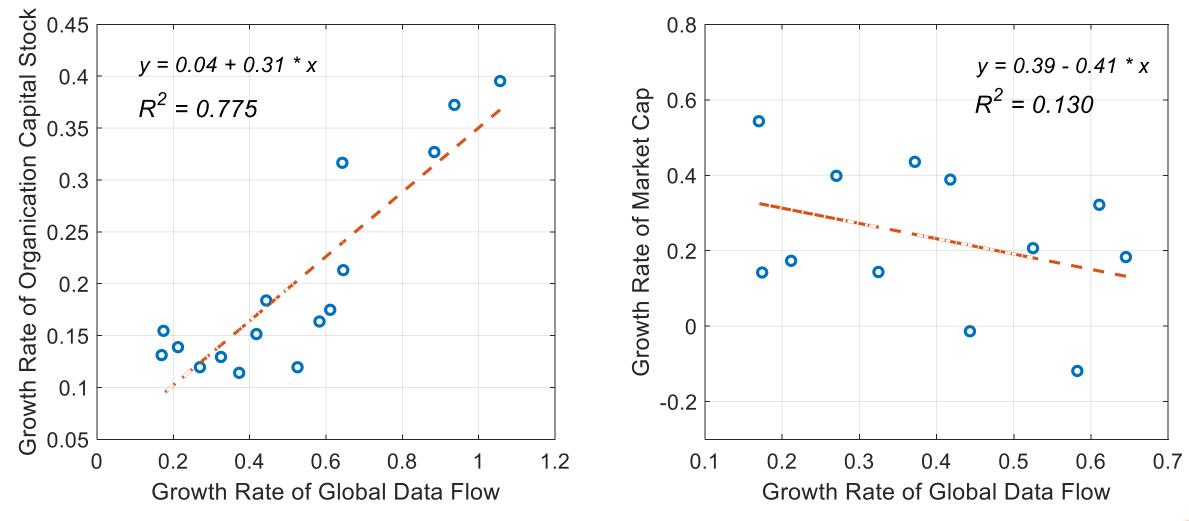
Source: Li et al. (2020)

Note: Big Tech companies include Microsoft, Amazon, Apple, Google, Facebook, Alibaba, and Tencent.

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BigTech's Business Models vs. Global Data Flow: Growth Rates





Source: Li et al. (2020)

Note: Big Tech companies include Microsoft, Amazon, Apple, Google, Facebook, Alibaba, and Tencent.